PARKER HANNIFIN
Special Advantages to Their Distributors

Tribute has forged and maintained a strong relationship with Parker Hannifin in order to anticipate their distributor's needs. By working closely with Parker, we help our software users meet vendor requirements and maximize discounts – all while selling the product in the most efficient manner. Specific Advantages for Parker Hannifin Distributors:

REPORTING SOLUTIONS

Sales Reporting
TrulinX™ generates a sales report at the end of the month that contains the information required by Parker Hannifin, such as the sales of all Parker items. You're easily able to report component sales within complex bills-of-material per Parker requirements. Most importantly, it will eliminate the need to export data to Excel or custom design a report. It is a standard option on our menu!

Calculation of Rebates
With TrulinX, your software generates a rebate report at the end of the month that contains an invoice, Rebate Code and rebate amount. And the same report calculates the total amount due - all done on one single setup screen with two fields, improving accuracy & saving valuable time and money.

EASY INTEGRATION

EDI Integration
TrulinX allows you to easily import inbound EDI invoices (810 transactions) and get PO Acknowledgements (855) from Parker. This can be helpful for credit card vendors for whom many charges are contained on a single invoice.

DistraNet & WarehouseTWO Integration
TrulinX is integrated with DistraNet and Parker's Fluid Systems Connectors Division's powerful inventory sharing network, WarehouseTWO. WarehouseTWO provides a cost effective inventory-sharing tool that allows you to view your peer's inventory as an alternate source to fill your backorders and expedites. Integration with TrulinX allows you to look at and retrieve inventory information as you enter the order.

BENEFICIAL TOOLS

Easily Handle Price Updates & Item Loading
TrulinX can easily upload catalogs and new Parker Inventory and update your Parker pricing, saving significant time and money over doing it manually. And you can do it prior to the price change and enter an effective date.

PHconnect & PHAST Integration
TrulinX allows you to generate a Purchase Order output file for the Parker Hannifin "PHAST" program easily, then FTP to the PHconnect web site for processing.

Parker Stores
Easily handle your walk-in business with our counter module designed specifically with Parker Stores in mind. It allows for easy and quick entry of items, kits, and hose assemblies at the counter. A swift check-out process handles checks, cash, credit cards or on-accounts and ends up with a very attractive customer receipt and day-end transaction analysis.

Parker Hose Assemblies
TrulinX software is designed so that you only need one format for an entire Parker Hose Series (i.e. Parker 43 Series). It walks customer service personnel through a step-by-step process generating assemblies quickly and easily. TrulinX even calculates the cut length and labor based upon the length of the hose and diameter of the fittings. Entering hose assemblies at the counter is easily and quickly done, ensuring your customers don't have to wait.

Parker Tracking System
Tribute, Inc. teamed with Parker Hannifin to ensure our customers can integrate with Parker's Tracking System (PTS). With TrulinX, you will be able to track eligible hose assemblies, print out PTS barcode labels with the unique ID number, and send information to Parker-Hannifin when one of these assemblies is sold.

Strategic Partnerships
Most importantly, Tribute has numerous Parker distributors among our clients so we are committed to facilitating their success.

Our annual user's group meetings are attended by Parker Hannifin reps and we meet regularly with them to stay in tune with changes in the marketplace and remain the premier provider of management software for Parker distributors.