



It's simple really...

We know your business better!

BILL OF MATERIALS

Using TrulinX to Reduce Supply Chain Costs

If you build power units, valve assemblies, manifolds, FRLs, pumps, or hose assemblies you have the same concerns:

- **How can I ensure that all of the components and subassemblies in my BOM's are being committed and allocated for a job?**
- **How can I effectively manage or achieve the desired gross margin?**
- **How do I expedite the components in my BOM assemblies?**

TrulinX helps you address these concerns by providing the most versatile and sophisticated BOM capabilities on the market today!

When quoting an assembly, TrulinX allows you to pick a pre-defined BOM, auto-generate one from our Smart Part Number System, copy an existing one, or select one that may have several versions. The key to success is the ability to perform these tasks quickly and allow for the substitutions or conversions of components on the fly.

In addition, you have the ability to include labor and/or burden to get a true picture of your costs. This gives you the power to analyze your gross margin and the tools to make it grow.

TrulinX also allows you to expedite BOM components on purchase orders that may prevent you missing customer required dates! The system offers a Vendor Recap Expedite Report that can be faxed to the vendors which contain those items with Forecasted Lead Times greater than the customer's required date. By being proactive, everyone - from the inside rep to the President - will understand the status of your assemblies.

The TrulinX BOM module was developed with the input of fabricators and determining their business needs. The result is a system that fits perfectly within your business.



TrulinX provides the following features:

Direct, Internal & External BOMs - TrulinX allows the flexibility to create Direct BOMs for quick build processes like hose assemblies and more complicated BOMs for Internal and External work order fabrications.

Automatic Assembly Generator - SMART PART Saves time and money by allowing assemblies to be generated in seconds while it guides you through the process, especially hydraulic hose!

Automatic Labor Calculations by Hose Length and/or Fitting Diameter: Save time and increase efficiency by automatically calculating labor amounts based on the hose length and/or fitting diameter so you can capture true gross margins on all your assemblies.

Labor/Burden Cost Tracking: Time is money, so including your labor and overhead time is important to your bottom line. That's why the TrulinX BOM feature allows integration of labor and burden lines embedded within your BOMs to get a true picture of your gross margins.

Multiple Versions per BOM: For assemblies that are for a specific customer or are always built slightly differently, TrulinX offers multiple versions per BOM parent which can be recalled at any time, copied, modified and saved as a totally new BOM. This allows for more flexibility and customization of your BOM's and makes your CSR's job easier.

Proportional Control: TrulinX protects against mistakes by ensuring that the right quantity per component is included on each BOM.

Automatic Vendor Rebate Calculation: Protect your profits with the ability to automatically calculate rebates at the component level by your specific vendors' items.

Tribute solutions for industrial distributors. We're designed around your business process and focused on your success.