



# Taking a Closer Look at TrulinX Hose Assembly Savings



Most software packages cannot enter hose assemblies efficiently. With **TrulinX SMART PART** features, **a hose assembly can be entered in about 20 seconds and automatically calculate cut length and labor on each hose.**

Most other software packages require a tedious process to enter hose assemblies and add labor by turning it into a production order, requiring many more steps.

For a company that does about 50 hose assemblies a day, let's compare the difference per day:

### HOSE ASSEMBLY

#### Other Software Company

**2 minutes per assembly x 50  
Total Time Spent: 1.67 hours**

#### TrulinX

**20 seconds per assembly x 50  
Total Time Spent: 17 minutes**

### MONTHLY SAVINGS

**1,000 hose assemblies per month  
33 hours @ \$19.24/hour = \$634.92**

**1,000 hose assemblies per month  
5.66 hours @ \$19.24/hour = \$108.89**

**→ MONTHLY SAVINGS: 27.34 hours and \$526.00! ←**

### YEARLY SAVINGS

**12,000 hose assemblies per year  
396 hours @ 19.24/hour = \$7,619.04**

**12,000 hose assemblies per year  
68 hours @ \$19.24/hour = \$1,308.32**

**→ YEARLY SAVINGS: 328 HOURS AND \$6,311! ←**

A Customer Service Rep at a typical NAHAD business makes about \$40,000 per year, which is about \$19.24 per hour. (Obtained from NAHAD Profit Report 2013)

What could your business do with an extra 8 weeks of spare time?