

DIXON VALVE & COUPLING

Special Advantages to Their Distributors



The Right Connection™

Tribute, Inc. believes that one of the best ways we can anticipate a distributor's needs is by knowing their vendors. That's why we've forged strong relationships with a number of leading flow control manufacturers, like Dixon Valve & Coupling.

By working closely with them, we can help our software users meet vendor requirements and maximize discounts, all while selling the product in the most efficient manner.

BENEFICIAL TOOLS

Exporting Purchase Orders to Dixon Valve

With TrulinX, you have the capability of exporting purchase orders to Dixon directly via FTP. Purchase orders can be scheduled to be sent at regular intervals throughout the day. The export process is built into TrulinX and requires no manual intervention. Dropships are also supported in this feature. This saves you time and ensures that Dixon always has your latest information.

Easily Handle Price Updates

TrulinX provides the ability to seamlessly upload all of Dixon Valve's price listings directly into your price matrix. No more manually keying or batch transfer of files.

Counter Sales Application

Improve customer service at your counter by quickly and efficiently servicing your customer whether they pay by cash, credit, or applied to their account. Customers can also make deposits on special order or backordered items at the counter.

Images/Graphics

You have the ability to display an image or graphic of the part while in the quote, order, or counter maintenance.

Automatic Tracking of Non-Stock and Drop Shipment Sales

Keep inventory current and your customers satisfied with full tracking and inventory history.

Going beyond the normal software vendor relationship, Tribute has reached out to Dixon Valve to help provide the best support to their distributor network - today and in the future.

VALUE OF PARTNERSHIP

Pro-Active Relationship with Dixon

TrulinX programming staff works hand-in-hand with the Dixon Valve to streamline your supply chain. We are excited about our partnership and the beginning of several features that will improve productivity, reduce errors, speed the order process, and allow you to consolidate orders to take advantage of quantity price breaks.

Multi-Location Distribution

Most importantly, Tribute, Inc. has among our clients numerous multi-location Dixon Valve distributors. Our 32+ years of experience guarantees a level of knowledge of your organization's needs and a commitment to your business unmatched by any other software provider.

EASY INTEGRATION

WarehouseTWO Integration

TrulinX is integrated with WarehouseTWO, which is a cost effective inventory-sharing tool that allows you to view your peer's inventory as an alternate source to fill your backorders and expedites. Integration with TrulinX allows you to check and retrieve from an inventory of over 5,000 items as you enter the order.

Full Integration with UPS Worldship & FedEx Ship Manager

Real time connectivity between the UPS Worldship-FedEx Ship Manager databases and the TrulinX database allows importing of information regarding customer bill-to, ship-to, vendors and pick ticket data, giving customer service and warehouse staff up-to-date information. Pick tickets also include the bar code for the amount shipped.

TECHNOLOGY ADVANTAGE

Leading Edge Technology

Tribute, Inc. communicates regularly with Dixon Valve & Coupling to ensure we are providing the necessary tools for their distributor network to do business efficiently and effectively with their suppliers. We understand the value of reducing operating costs in this extremely competitive environment. Unlike many other software providers, TrulinX does not remain static. We pro-actively update our software to keep up with the ever-changing requirements of our client's vendors and customers.