



TrulinX[®]

a product of **Tribute**
Software for Successful Distributors

It's simple really,
We know your business better!

HOSE DISTRIBUTION

SPECIALIZED FEATURES TO HELP YOUR BUSINESS

Suppose you were able to get tighter and more accurate control over inventory while increasing productivity at the same time? For a hose distributor that's not so easy. But what if you had a tool that could help you generate complete hose assemblies in seconds? And what if this same tool automatically calculated cut-off lengths, material cost and labor amounts? Now suppose this was all from a software company that truly understands the hose distribution business? A company like Tribute, Inc.

Tribute focuses on your business like no other distribution software company can. We design features specifically around your business processes. We help you identify and get tight control of costs and allow you to manage your gross margins with everything in clear sight. Most importantly, we put information into your hands that helps you quote more competitively and close sales more efficiently.

In short, we design solution processes around your critical business needs:

Hydraulic Hose Assembly Generator

Saves time and money by allowing hydraulic hose assemblies to be generated in seconds while it guides you through the process.

Automatic Labor Calculations by Hose Length and - or Fitting Diameter

Save time and increase efficiency by automatically calculating labor amounts based on the hose length and/or fitting diameter so you can capture true gross margins on all your assemblies.

Automatic Cut-Off Length Calculation

Use manufacturer's cut-off length per end fitting to quickly and accurately calculate hose lengths.

Counter Sales Application

Improve customer service at your counter by quickly and efficiently servicing your customer whether they pay by cash, credit, or applied to their account.

Next Step Feature for Training

Shorten the learning curve for new or existing employees by using the TrulinX[®] Step-by-Step approach to daily tasks.

Crimp and Assembly Instructions With Each Assembly

Protect against costly mistakes by having detailed instructions by assembly or component such as crimp specifications, die selection or assembly procedures.

Automatic Tracking of Non-Stock and Drop Shipment Sales

Keep inventory current and your customers satisfied with full tracking and inventory history.

Quote Tickle Date Report for Sales Follow-Up

A simple call back can sometimes mean the difference. That's why TrulinX contains tickle dates - to help you remember when to check on a quote so you can prevent lost sales and turn it into a sale.

Multiple Transaction Types per Order

- * Drop Shipment
- * Non-Stocks
- * Stock Transfers
- * Shipments From Stock
- * Remote Sourcing
- * Bill-of-Materials

Load Manufacturers Part Numbers

Keep your inventory accurate and up-to-date by having TrulinX load your major supplier's CD catalogs containing vital information such as: part numbers, descriptions, price, cost, and automatic price updates.

Support Staff Trained at Hose Distribution Companies

A valuable part of understanding your business is seeing it first hand. That's why our staff serves internships with distributors like you - to gain a better understanding of your business.

Tribute solutions for hose distributors. We're designed around your business process and focused on your success.



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