



TrulinX[®]

a product of **Tribute**
Software for Successful Distributors

**It's simple really,
We know your business better!**

GATES CORPORATION

SPECIAL ADVANTAGES TO THEIR DISTRIBUTORS

What if your vendor offered discounts and you didn't qualify because of limitations in your software? Or what if they changed their requirements and your software wasn't ready - costing you time and money while you waited? Tribute has forged and maintained a strong relationship with Gates Corporation in order to anticipate your needs. By working closely with Gates Corporation, we help our software users meet vendor requirements and maximize discounts – all while selling the product in the most efficient manner.

Specific Advantages for Gates Distributors:

Automatic Hose Assembly Generation

TrulinX[™] software is designed so that you only need one format for an entire Gates Hose Series (i.e. G2 Series). It walks customer service personnel through a step-by-step process generating assemblies quickly and easily. It even calculates the cut length and labor based upon the length of the hose and diameter of the fittings

Leading Edge Technology

Tribute, Inc. speaks regularly with Gates Corporation to ensure we are providing the necessary tools for their distributor network to do business efficiently and effectively with their supplier. We understand the value of maintaining or reducing operating costs in this extremely competitive environment.

Automatic Calculation of Rebates

With TrulinX[™] your software can generate a rebate report from Microsoft Excel[®], which will contain all the appropriate information such as invoice and rebate amount. The same report can calculate the total amount due. This is all accomplished by creating an Excel Spreadsheet one time, and running it upon demand, which will improve accuracy and saving you valuable time and money.

Automatic Price Updates

TrulinX[™] can load the entire Gates Inventory into your system - saving significant time and money over doing it manually. And you can automatically upload Gates pricing updates into your system via the Gates CD into your server and entering an effective date.

PowerPro Integration

TrulinX[™] allows you to generate a Purchase Order output file for the Gates "Power Pro" program easily, then FTP to their web site for processing, eliminating double entry of all your Gates purchase orders and increasing efficiency.

Counter Sales

Easily handle your walk in business with our counter sale module designed specifically with the Gates hose distributor in mind. It allows for easy entry of items, kits, hose assemblies, etc. In addition, you have a quick and easy checkout process that handles check, cash, credit cards or on-accounts and ends with a very attractive customer receipt and day-end transaction analysis.

Multi-Location Gates Distribution Companies

TrulinX[™] is installed at numerous multi-location Gates distributors throughout North America. We are committed to knowing the business and supporting our customers' success in that environment with such feature as stock transfers, remote sourcing and the ability to view item availability at all locations.

Going beyond the normal software vendor relationship, Tribute, Inc. has reached out to Gates Corporation to help us provide the best support to their distributor network and our customers, today and in the future.



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