



TrulinX[®]

a product of **Tribute**
Software for Successful Distributors

**It's simple really,
We know your business better!**

EATON CORPORATION

USING TRULINX TO REDUCE SUPPLY CHAIN COSTS

Specific advantages for Eaton, Aeroquip, Boston, Char-Lynn, Everflex, Hydro-Line, Vickers & Weatherhead distributors include:

P.O.S. Sales Reporting to Eaton Corp.

TrulinX™ offers its customers the ability to successfully transmit the Point of Sale Report to Eaton in accordance with their new standards. We create the appropriate file formats and data file transfer routines, so you can quickly and efficiently send your POS Sales Reporting information directly to Eaton via e-mail as they have requested.

Inventory Reporting to Eaton Corp.

TrulinX™ offers its customers the ability to successfully transmit the Inventory Valuation Report to Eaton Corp. in accordance with their new standards. Once again, we have created the appropriate file format in accordance with Eaton-Aeroquip via e-mail as they have requested.

Automatic Price Updates

TrulinX™ provides the ability to seamlessly and automatically load all of Eaton's lines price listings directly into your price matrix. No more manually keying or batch transfer of files.

Aeroquip Express Stores – Weatherhead Port-To-Port Stores

Easily handle your walk-in business with our counter module designed specifically with the Aeroquip Express & Weatherhead Port-To-Port Stores in mind. It allows for easy entry of items, kits, hose assemblies, etc. In addition, it allows for a quick and easy check out process that handles checks, cash, credit cards or on-accounts and ends up with a very attractive customer receipt and day end transaction analysis.

Automatic Hose Assembly Generation

TrulinX™ offers a hose assembly generator, which allows you to design hydraulic hose assemblies in seconds. It allows you to generate assemblies quickly and easily. TrulinX™ even calculates the cut length and labor factors for you as well.

Automatic Consolidation of Purchase Orders

Eaton Corporation offers discounts on their purchases provided you have a certain dollar amount per Purchase Order. Since TrulinX offers a feature called Planned PO's, it facilitates the consolidation of items by Eaton Division, so you can maximize discounts and purchase the product in the most cost efficient manner.

Automatic transmittal of PO's to Eaton's Website

Transmit Eaton Purchase Orders electronically to their website (their preferred method) instead of mailing or faxing them. It expedites the process and reduces time and effort on both ends, allowing you to keep your costs down.

Automatic Calculation of Rebates & Reporting

TrulinX™ offers its customers the ability to track and manage Customer Rebates, then include the appropriate information on the Monthly POS/Rebate report which is sent electronically.

Strategic Partnerships

Most importantly, Tribute, Inc. has among our clients numerous multi-location Eaton, Aeroquip, Boston, Char-Lynn, Everflex, Hydro-Line, Vickers & Weatherhead distributors. Our 26+ years of experience guarantees a level of knowledge of your organization's needs and a commitment to your business unmatched by any other software provider.

Going beyond the normal software vendor relationship, TrulinX™ has reached out to Eaton to help provide the best support to their distributor network - today and in the future.



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